



Agenda 1/20/2026

Notice is hereby given of a regular meeting of the City of San Angelo Development Corporation (COSADC) to be held on January 20, 2026 at 8:30 AM at the East Mezzanine of City Hall, 72 W. College Ave., San Angelo, Texas, for the purpose of considering the following agenda items.

1. Call to Order

2. Prayer

3. Public Comment

Issues or items that are not on the agenda may be raised by the public at this time. Citizens should speak from the podium, begin by stating their name and limit remarks to less than three minutes. Board members may request that a discussed item be placed on a future agenda. The Board takes public comment on all Regular Agenda items during the discussion of those items.

4. Consent Agenda

- a. Consider approving the regular meeting minutes for December 10, 2025. (Nora Nevarez)
- b. Consider approving the November 2025 financials. (Tina Dierschke, Director of Finance)
- c. Consider a resolution authorizing the Investment Policy for the City of San Angelo Development Corporation Fund for 2026. (Tina Dierschke, Director of Finance)
- d. Consider approving an amendment to the COSADC Bylaws, Section 8, Expenditures of Corporate Money, item 2, regarding the City of San Angelo Purchasing Policy and Procedures Manual and recommending approval by City Council. (Ryan Gaddy)

5. Regular Agenda

- a. Discussion regarding future construction and infrastructure to connect Knickerbocker Road, Twin Mountain, and Mertzon Highway. (Presentation by Shane Kelton, Executive Director of Public Works)
- b. Presentation regarding the quarterly San Angelo Chamber of Commerce key performance indicators and deliverables report. (Presentation by Michael Looney, Vice President of the San Angelo Chamber of Commerce, Economic Development)
- c. Discussion and possible action regarding COSADC funding participation in the City's Infill development incentive as it relates to Affordable Housing and other potential funding of infrastructure authorized under Texas Municipal Code Section 505.153 Projects Related to

Affordable Housing (Presentation by Ryan Gaddy, Director of Economic Development and Holly Crooks, Assistant City Attorney)

- d. Public Hearing regarding an economic development agreement with the San Angelo Chamber of Commerce in an amount not to exceed \$75,000 for promoting and supporting Goodfellow Air Force Base, in continuing or enhancing its mission, a project authorized under Section 501.104 of the Texas Local Government Code, and recommending approval by City Council (Presentation by Robert Schneeman, Economic Development Project Manager)
- e. Public Hearing regarding an economic development incentive agreement in an amount not to exceed \$300,000 with True Lightning Protection, LLC, a project authorized under Chapters 501 & 505 of the Texas Development Corporation Act necessary to promote economic development and expand business enterprises which create or retain primary jobs; and recommending approval by City Council. (Presentation by Robert Schneeman, Economic Development Project Manager)
- f. Consider authorizing the Board President to negotiate and execute a marketing contract with Media Advantage, LLC for marketing services as follows:
 - 1. Not to exceed \$38,700 for business plan competition, social media, annual report, annual website maintenance, website hosting cost;
 - 2. Not to exceed \$50,750 for SEO / AEO, website updates & case studies, Branding updates & rollout, national target industry campaign, site selector targeted campaign, and Airport promotional video;and recommending approval by City Council (Presentation by Ryan Gaddy, Director of Economic Development)
- g. Discussion regarding the Strategic Planning Workshop. (Presentation by Ryan Gaddy, Director of Economic Development)

6. Closed Session

Executive Session under the provision of Government Code, Title 5. Open Government; Ethics, Subtitle A. Open Government, Chapter 551. Open Meetings, Subchapter D. Exceptions to Requirement that Meetings be Open under the following sections:

- a. Section 551.072 - Deliberations about real property regarding the sale of 8.48 +/- acres at the Industrial Park to DLH Real Estate, LLC
- b. Section 551.071 – Consultation with attorney regarding legal issues related to the COSADC/Chamber of Commerce Professional Services Performance Agreement

7. Follow Up and Administrative Issues

- a. Consideration and possible action of items discussed in Closed Session, if needed
- b. Announcement and consideration of Future Agenda items

8. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of the City of San Angelo, Texas, on the 13th day of January 2026, at 4:55 P.M.

RG

Ryan Gaddy

Economic Development Director

All agenda items are subject to action. All contracts/agreements may be subject to further negotiation prior to execution. The Board reserves the right to consider business out of posted order and/or meet in a closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

In compliance with the Americans with Disabilities Act, the City of San Angelo will provide for reasonable accommodations for persons attending the Development Corporation meetings. To better serve you, requests should be received 48 hours prior to the meetings. Please contact the Economic Development Office at 325-653-7197, or the ADA Coordinator at 325-657-4407 for request, or by completing a request form online at cosatx.us/ada.

COSADC meetings are broadcast on Channel 17-Government Access at 8:00 A.M. on every Wednesday after each meeting.